

A TRUSTED PARTNER IN THE ENERGY AND MARINE INDUSTRIES

Backed by close to 40 years of track record as a supplier and distributor of piping system components, CosmoSteel's customers are typically companies in the Energy, Marine and Other industries in Southeast Asia and other regions.

With approximately 181,000 sq ft (site area) of storage space across two warehouses in Singapore, CosmoSteel has one of the largest and most extensive inventories of steel pipes, fittings, flanges, cables & cable management, and structural products in Singapore, comprising over 20,000 line items across five main product categories.

As an endorsement of its quality assurance system, it was awarded ISO 9001:2015, ISO 14001:2015, ISO 45001:2018, ISO 22301:2019 and bizSAFE STAR certification. In 2023, it was ranked 61st out of 474 companies in the Singapore Governance and Transparency Index for best practices in corporate transparency and business operations.



FINANCIAL OVERVIEW (YEAR ENDED 30 SEP)

Profit & Loss (S\$'m)

	FY2023	FY2022
Revenue	83.4	46.1
Profit Before Tax	3.1	2.4
Net Profit	2.8	2.3

Per Share Data (S¢)

	FY2023	FY2022
Dividend Per Share	0.5	0.75
Earnings Per Share	1.07	0.81
NAV Per Share	30.78	29.80

Efficiency Ratios (Days)

	FY2023	FY2022
Trade Receivables Turnover	97	95
Trade Payables Turnover	18	33
Inventory Turnover	147	351

Liquidity Ratios (Times)

	FY2023	FY2022
Current Ratio	5.32	6.57
Gearing Ratio	0.27	0.26

EQUITY DATA (@ 30 SEP 2023)

Listed on SGX-ST Mainboard	2007
Share price (S\$)	\$0.124
Market capitalisation ⁽¹⁾ (S\$'m)	\$32.4
Issued & Paid-up Shares ⁽¹⁾ (m)	261.4

⁽¹⁾ Excluding shares held as treasury shares as at 30 Sep 2023

SUBSTANTIAL SHAREHOLDERS (@ 30 SEP 2023)

Hanwa Co., Ltd. ⁽²⁾	31.61%
Ong Tong Hai, Jack	13.45%
Ong Tong Yang, Andy	7.63%

⁽²⁾ Held through Daiwa Capital Markets Singapore Limited

KEY MANAGEMENT

Ong Tong Hai, Jack – CEO & Executive Director
 Ong Tong Yang, Andy – Head of Business Development and Strategy Planning
 Lim Kim Seng – Sales General Manager
 Chong Siew Kuen, Brenda – Sales General Manager
 Tan Bee Kheng – Financial Controller

KEY BUSINESS STRATEGIES

Strengthen revenue generation

- Identify new potential markets and customers
- Explore suitable opportunities for growth

Improve market competitiveness

- Manage cost effectively
- Improve productivity and efficiency

OUTLOOK

- The market remains highly competitive.

