

## A trusted partner in the Energy and Marine industries

With a strong reputation as a supplier and distributor of piping system components, CosmoSteel's customers are typically companies in the Energy, Marine and other industries in Southeast Asia and other regions. CosmoSteel has one of the largest and most extensive inventories of steel pipes, fittings and flanges in Singapore comprising over 25,000 line items and since 2014, it has further expanded its product range to include electrical, structural and cable products. As an endorsement of its quality assurance system, it was awarded ISO 9002:1994 in 2000; ISO 9001:2000 in 2003; ISO 9001:2008, ISO 14001:2004 and OHSAS 18001:2007 in 2009, bizSAFE STAR certification in 2012, and ISO 22301:2012 in 2015. In 2015, it was ranked 157<sup>th</sup> out of 639 companies in the Governance and Transparency Index for best practices in corporate transparency and business operations.

### Key Business Strategies & Outlook

#### One-Stop Inventory Specialist

- Extensive and ready stocks for quick turnaround
- Extended product range to include Hanwa's line of structural steel, electrical products and cables

#### Dividend Policy

- Annual dividend payout of at least 10% of net profit attributable to Shareholders, subject to conditions

#### Capitalising on Market Expansion

- Upkeep marketing efforts in the Asia Pacific region
- Strengthen ties with existing and new customers
- Leverage on strategic alliance with Hanwa to bring products to new markets

#### Prudent Financial Management

- Stay vigilant and continue cost management
- Improve productivity and efficiency

### Equity Data (As at 10 May 2016)

Listed on SGX-ST Mainboard	2007
Share price (S\$)	0.122
Market capitalisation (S\$m)	35.4
Issued & Paid-up Shares (m)	290

### Substantial Shareholders (As at 29 April 2016)

Hanwa Co., Ltd	28.45%
Ong Tong Hai, Jack	9.78%
Ong Tong Yang, Andy	6.87%

### FINANCIAL OVERVIEW (FINANCIAL PERIOD ENDED 31 MARCH)

Profit & Loss (S\$m)	1HY16	1HY15	FY15
Revenue	38.8	59.7	109.9
(Loss) / Profit Before Tax	(0.3)	0.7	(1.4)
Net (Loss) / Profit	(0.4)	0.6	(0.9)
Per Share Data (S¢)	1HY16	1HY15	FY15
(Loss) / Earnings Per Share	(0.12)	0.22	(0.32)
Dividends Per Share	-	-	0.50
NAV Per Share	41.59	41.56	42.23
Profitability Ratios (%)	1HY16	1HY15	FY15
Return On Total Assets	0.2	1.4	NM
Return On Equity	NM	1.0	NM
Efficiency Ratios (Days)	1HY16	1HY15	FY15
Trade Receivables Turnover	119	115	115
Trade Payables Turnover	60	68	64
Inventory Turnover	593	429	441
Liquidity Ratios (Times)	1HY16	1HY15	FY15
Current Ratio	3.61	2.40	3.00
Debt-to-Equity Ratio	0.23	0.51	0.34

NM: not meaningful

### Key Management

Ong Chin Sum – CEO & Executive Director
Ong Tong Hai, Jack – Executive Director
Ong Tong Yang, Andy – Executive Director
Seiji Usui – Executive Director
Laura Ng Ying Shu – CFO
Tan Bee Kheng – Financial Controller
Loh Ngiap Boon – General Manager

