

A trusted partner in the Energy and Marine industries

CosmoSteel Holdings Limited has a strong reputation as a supplier and distributor of piping system components. Our enduser customers are typically companies in the Energy, Marine and other industries in Southeast Asia and other regions. We offer an extensive inventory of over 20,000 line items under our three main product categories of pipes, fittings and flanges. As an endorsement of our quality assurance system, we were awarded ISO 9002:1994 in 2000; ISO 9001:2000 in 2003; and in 2009, ISO9001:2008, ISO14001:2004 and OHSAS 18001:2007, and bizSAFE STAR certification in 2012. The Group was ranked 55th out of 674 companies in the Governance and Transparency Index 2012 for best practices in corporate transparency and business operations.











FINANCIAL OVERVIEW (FYE 30 SEPTEMBER)

Profit & Loss (S\$'m)	1QFY13	1QFY12	FY12	FY11
Revenue	45.3	39.3	155.0	127.9
Profit before tax	2.2	4.4	13.4	6.8
Net profit	1.8	3.7	11.1	5.4
Per Share Data (S¢)	1QFY13	1QFY12	FY12	FY11
EPS	0.68	1.4	4.19	2.04
Dividends per share	-	-	1.25	1.0
NAV per share	36.08	35.40	35.40	31.56
Profitability Ratios (%)	1QFY13	1QFY12	FY12	FY11
Return on Total Assets	1.42	2.95	8.97	5.77
Return on Equity	1.90	4.35	12.51	6.79
Efficiency Ratios (Days)	1QFY13	1QFY12	FY12	FY11
Trade Receivables Turnover	52	80	64	72
Trade Payables Turnover	30	48	36	27
Inventory Turnover	277	307	319	314
Liquidity Ratios (Times)	1QFY13	1QFY12	FY12	FY11
Current Ratio	2.00	1.98	1.97	2.17
Gearing Ratio	0.88	0.97	0.89	0.84











OUTLOOK AND STRATEGY

Outlook for FY2013 and beyond...

- Challenging market conditions
- · Margin pressures

1-Stop Inventory Specialist

Extensive and ready stocks for fast turnaround

Consistent Dividend Payout

· Attractive and regular since listing

Capitalising on Market Expansion

- Intensify marketing efforts in the Asia Pacific region and beyond
- Targeting upstream O&G segment

Prudent Financial Management Policies

Stay vigilant and continue cost controls

Equity Data (As at 5 Feb 2013)

Listed on SGX-ST Mainboard	2007			
Share price (S\$)	0.32			
Market capitalisation (S\$m)	84.48			
Issued & Paid-up Shares (m)	264			
Major Shareholders (As at 31 Dec 2012)				
Ong Chin Sum	21.08%			
Ong Tong Hai	6.23%			
Ong Tong Yang	6.23%			

Key Management Team

Ong Chin Sum - CEO

Ong Tong Hai - Executive Director

Ong Tong Yang – Executive Director

Tatsuro Mori – Executive Director

Hor Siew Fu - CFO

Laura Ng - Financial Controller

Loh Ngiap Boon – General Manager