



A trusted partner in the Energy and Marine industries



CosmoSteel Holdings Limited has a strong reputation as a supplier and distributor of piping system components. Our end-user customers are typically companies in the Energy, Marine and other industries in Southeast Asia and other regions. We offer an extensive inventory of over 20,000 line items under our three main product categories of pipes, fittings and flanges. As an endorsement of our quality assurance system, we were awarded ISO 9002:1994 in 2000; ISO 9001:2000 in 2003; and in 2009, ISO9001:2008, ISO14001:2004 and OHSAS 18001:2007, and bizSAFE STAR certification in 2012.



Financial Overview

FYE 30 September (S\$m)	FY12	FY11	FY10
Revenue	155.0	127.9	89.2
Profit before tax	13.4	6.8	4.8
Net profit	11.1	5.4	3.3
Earnings per share (cents)	4.19	2.04	1.24
Dividends per share (cents)	1.25	1.0	0.5
Net asset value per share (cents)	35.40	31.56	28.44

Outlook and Strategy

Outlook for FY2013 and beyond...

- Challenging market conditions
- Margin pressures

1-Stop Inventory Specialist

- Extensive and ready stocks for fast turnaround

Capitalising on Market Expansion

- Intensify marketing efforts in the Asia Pacific region and beyond
- Strengthen ties with existing and new customers

Prudent Financial Management Policies

- Stay vigilant
- Cost controls



Equity Data (As at 21 Nov 2012)

Listed on SGX-ST Mainboard	
Share price (S\$)	0.27
Market capitalisation (S\$m)	71.28
Issued & Paid-up Shares (m)	264

Major Shareholders (As at 30 Sep 2012)

Ong Chin Sum	21.08%
Ong Tong Hai	6.23%
Ong Tong Yang	6.23%

Key Management Team

Ong Chin Sum - CEO
Ong Tong Hai – Executive Director
Ong Tong Yang – Executive Director
Hor Siew Fu - CFO
Laura Ng - Financial Controller
Loh Ngiap Boon – General Manager



Key Financial Indicators

FYE 30 September	2012	2011
Profitability Ratios (%)		
Return on Total Assets	8.97	5.77
Return on Equity	12.51	6.79
Efficiency Ratios (Days)		
Trade Receivables Turnover	64	72
Trade Payables Turnover	36	27
Inventory Turnover	319	314
Liquidity Ratios (Times)		
Current Ratio	1.97	2.17
Gearing Ratio	0.89	0.84

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