

FULL YEAR FINANCIAL STATEMENT AND DIVIDEND ANNOUNCEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2008

# PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF FULL YEAR RESULTS

1(a)(i) An income statement together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group			
	FY2008	FY2007	Increase/(Decrease)	
	S\$'000	S\$'000	%	
Revenue	106,766	72,383	47.5	
Cost of sales	(80,090)	(54,563)	46.8	
Gross profit	26,676	17,820	49.7	
Financial income	93	10	830.0	
Financial expense	(1,914)	(1,316)	45.4	
Distribution costs	(3,971)	(3,498)	13.5	
Administrative expenses	(7,848)	(3,858)	103.4	
Other (charges)/credits	(1,105)	200	NM	
Profit before income tax	11,931	9,358	27.5	
Income tax expense	(2,221)	(1,765)	25.8	
Profit for the year	9,710	7,593	27.9	

NM – Not meaningful

# 1(a)(ii) The income statement is arrived after crediting/(charging) the following:

	Group	
	<u>FY2008</u> S\$'000	<u>FY2007</u> S\$'000
Allowance for slowing-moving stock	(401)	(58)
Bad debts written off	(68)	(191)
Bad debts recovered	36	1
Depreciation of property, plant and equipment	(1,061)	(527)
Foreign exchange loss	(550)	(110)
Interest on borrowings	(1,296)	(977)
Loss on impairment of assets	(1,104)	-
Reversal of provision for impairment on trade receivables (provision)	29	(38)
Write-off for stock obsolescence	(29)	(80)



1(b)(i)	A balance sheet together with a comparative statement as at the end of the immediately
	preceding financial year.

preceding financial year.	Gro	up	Comp	bany
	<u>As at</u> <u>30/09/08</u> S\$'000	<u>As at</u> <u>30/09/07</u> S\$'000	<u>As at</u> <u>30/09/08</u> S\$'000	<u>As at</u> <u>30/09/07</u> S\$'000
<u>ASSETS</u>				
Non-Current Assets				
Other Receivables, Non-current	-	-	7,000	4,000
Investment in Subsidiary	-	-	18,092	17,695
Property, Plant and Equipment, Total	14,863	7,032	-	-
Other Assets	136	120	-	-
Total Non-Current Assets	14,999	7,152	25,092	21,695
Current Assets				
Inventories	51,336	25,108	-	-
Trade and Other Receivables, Current	27,350	24,706	3,812	2,698
Cash	8,797	7,891	1,150	5,334
Total Current Assets	87,483	57,705	4,962	8,032
Total Assets	102,482	64,857	30,054	29,727
EQUITY AND LIABILITIES Equity				
Share Capital	25,489	25,489	25,489	25,489
Retained Earnings	15,541	7,593	2,690	2,049
Other Reserves, Total	2,776	501	-	-
Total Equity	43,806	33,583	28,179	27,538
Non-Current Liabilities				
Other Payables, Non-current	-	-	-	1,452
Deferred Tax Liabilities	1,101	679	-	-
Long-Term Borrowings Finance Leases	3,318 712	1,064 583	-	-
Total Non-Current Liabilities	5,131	2,326		1,452
	0,101			-
Current Liabilities Income Tax Payable, Current	2,373	1 705	92	1
Trade and Other Payables, Current	8,846	1,795 6,533	1,783	733
Short-Term Borrowings, Current	41,327	20,152	1,705	700
Current Portion of Long-Term Borrowings	41,327 462	152	-	-
Current Portion of Finance Leases	537	316	-	-
Total Current Liabilities	53,545	28,948	1,875	737
Total Liabilities	58,676	31,274	1,875	2,189
Total Equity and Liabilities	102,482	64,857	30,054	29,727
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#### 1(b)(ii) Aggregate amount of the Group's borrowings and debt securities.

Amount repayable in one year or less, or on demand

As at 30	0/09/08	As at	30/09/07
Secured	Unsecured	Secured	Unsecured
S\$'000	S\$'000	S\$'000	S\$'000
42,326	-	20,620	-

#### Amount repayable after one year

As at 3	0/09/08	As at	30/09/07
Secured	Unsecured	Secured	Unsecured
S\$'000	S\$'000	S\$'000	S\$'000
4,030	-	1,647	-

#### Details of any collateral

As at 30 September 2008, the Group's borrowings and debt securities consist of bills payable, factoring loan, term loans on the properties at 14 Lok Yang Way Singapore 628633 and 21A Neythal Road Singapore 628587 and obligations under finance leases.

The bank borrowings were secured by:

- (a) Legal mortgage on the Group's leasehold property at 14 Lok Yang Way Singapore 628633;
- (b) Legal mortgage on the Group's leasehold property at 21A Neythal Road Singapore 628587;
- (c) Corporate guarantees issued by the Company.

The obligations under finance leases are secured by the lessor's charge over the leased assets and joint and several personal guarantees of certain directors of the Group.



1(c) A cash flow statement together with a comparative statement for the corresponding period of the immediately preceding financial year.

Group FY2008FY2008 S\$'000FY2007 S\$'000Cash flows from operating activities :11,931Profit before tax11,931Adjustments for :1,061Depreciation expense1,061Depreciation expense1,0611,296977Loss on impairment of assets1,104Foreign exchange forward contract losses517Operating profit before working capital changes15,88110,85217,881Trade and other receivables(26,228)10,9338,942Trade and other payables1,7881,7881,699Cash generated from operations8,8901,874(1,717)Net cash from operating activities :
Cash flows from operating activities :Profit before tax11,9319,358Adjustments for :1Depreciation expense1,061527Interest income(28)(10)Interest expense1,296977Loss on impairment of assets1,104-Foreign exchange forward contract losses517-Operating profit before working capital changes15,88110,852Trade and other receivables(26,228)(9,838)Bills payable20,0938,942Trade and other payables1,7881,699Cash generated from operations8,8901,874Income tax paid(1,717)(1,547)Net cash from operating activities7,173327
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Net cash from operating activities7,173327
Cash flows from investing activities :
Purchase of property, plant and equipment (3,538) (597)
Purchase of other assets - (120)
Interest received 28 10
Net cash used in investing activities (3,510) (707)
Cash flows from financing activities :
Proceeds from issue of shares during IPO - 7,995
(Decrease)/ increase in short-term borrowings 1,082 -
(Decrease)/ increase in long-term borrowings (396) (152)
Decrease in finance leases (385) (382)
Dividends paid (1,762) -
Interest paid (1,296) (977)
Net cash (used in)/from financing activities(2,757)6,484
Net increase in cash 906 6,104
Cash at beginning of year 7,891 1,787
Cash at end of year 8,797 7,891



#### Non-cash transactions:

- (a) Additions to property, plant and equipment during the year amounting to S\$734,600 (2007: S\$113,000) were financed by new finance leases.
- 1(d)(i) A statement (for the issuer) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Group	Share <u>capital</u> S\$'000	Revaluation <u>reserves</u> S\$'000	Retained <u>earnings</u> S\$'000	Total <u>equity</u> S\$'000
Balance at 1 October 2006	2,128	2,493	12,873	17,494
Effect of restructuring exercise (a)	15,366	(2,493)	(12,873)	-
	17,494	-	-	17,494
Surplus on revaluation of property	-	537	-	537
Deferred tax on above amount	-	(96)	-	(96)
Reduction in tax rates on deferred tax	-	60	-	60
Net income recognised directly in equity	-	501	-	501
Profit for the year	-	-	7,593	7,593
Total recognised income for the year	-	501	7,593	8,094
Issue of new shares pursuant to initial public offering	9,412	-	-	9,412
Initial public offering expenses	(1,417)	-	-	(1,417)
Dividends paid	-	-	-	-
Balance at 30 September 2007	25,489	501	7,593	33,583

(a) The Company completed a Restructuring Exercise on 13 April 2007. The issued share capital of the Company on completion of the Restructuring Exercise was \$17,494,467.



1(d)(i) A statement (for the issuer) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year. (Cont'd)

Group	Share <u>capital</u> S\$'000	Revaluation <u>reserves</u> S\$'000	Retained <u>earnings</u> S\$'000	Total <u>equity</u> S\$'000
Balance at 1 October 2007	25,489	501	7,593	33,583
Surplus on revaluation of property Surplus on revaluation of other	-	2,755	-	2,755
assets	-	16	-	16
Deferred tax on above amount	-	(496)	-	(496)
Net income recognised directly in equity	-	2,275	-	2,275
Profit for the year	-	-	9,710	9,710
Total recognised income for the year	-	2,275	9,710	11,985
Dividends paid	-	-	(1,762)	(1,762)
Balance at 30 September 2008	25,489	2,776	15,541	43,806
<u>Company</u>	Share <u>capital</u> S\$'000		Retained <u>earnings</u> S\$'000	Total <u>equity</u> S\$'000
<b>Balance 1 October 2006</b> Issue of share capital Initial public offering expense Profit for the year	26,9 (1,41		(3) - - 2.052	(3) 26,906 (1,417) 2,052
Balance at 30 September 2007	25,4	89	2,049	27,538
<b>Balance 1 October 2007</b> Profit for the year Dividends paid	25,4	89 - -	2,049 2,403 (1,762)	27,538 2,403 (1,762)
Balance at 30 September 2008	25,4	89	2,690	28,179

(a) Amount less than S\$500.00



1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

There were no changes to the Company's share capital since 31 March 2008.

There were no outstanding options or convertibles as at 30 September 2007 and 30 September 2008.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures in respect of the financial year ended 30 September 2008 have not been audited or reviewed.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has adopted the same accounting policies and methods of computation in the financial statements for the current financial year as compared with the audited financial statements for the financial year ended 30 September 2007 except for the adoption of the new and revised Financial Reporting Standards ("FRS"), which became effective for the financial year beginning on or after 1 October 2007. The adoption of these new and revised FRS did not give rise to any significant changes to the financial statements except for the additional disclosures required by FRS 107 Financial Instruments.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Save as disclosed in paragraph 4 above, there were no changes in the accounting policies and methods of computation.



6. Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	Group	
	FY2008	FY2007
Earnings per ordinary share of the Group (in cents):		
(a) Based on weighted average number of ordinary shares in	5.51	9.29
issue		
(b) On a fully diluted basis	5.51	9.29
Weighted average number of ordinary shares in issue	176,200,000	81,743,015

The fully diluted earnings per ordinary share is the same as the earnings per ordinary share as there were no options granted or outstanding during the financial year.

- 7. Net asset value (for the issuer and Group) per ordinary share based on issued share capital of the issuer at the end of the:
  - (a) current financial period reported on; and
  - (b) immediately preceding financial year.

	Group		Group Company	
	As at 30/09/08	As at 30/09/07	As at 30/09/08	As at 30/09/07
Net asset value per ordinary share based on issued share capital at the end of the financial year (in cents):	24.86	19.06	15.99	15.63
Number of ordinary shares in issue	176,200,000	176,200,000	176,200,000	176,200,000

The net asset value per share of the Group and the Company as at 30 September 2008 and 30 September 2007 are calculated based on the number of ordinary shares in issue as at year end.

- 8. A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. It must include a discussion of the following:
  - (a) any significant factors that affected the turnover, costs and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on.

#### **Income Statement**

Revenue increased by \$34.4 million or 47.5% from \$72.4 million in FY2007 to \$106.8 in FY2008. The increase in revenue was mainly attributable to the water industry, which is a new business segment that the Group has entered into, as well as expansion of inventory range to better meets customers' requirements.



Geographically, revenue from Singapore remains the major contributor as in FY2007 where revenue has increased from \$52.6 million in FY2007 to \$79.1 million in FY2008. Revenue from Indonesia has dropped by 60.4% from \$5.0 million in FY2007 to \$2.0 million in FY2008 due to less marketing efforts spent in Indonesia. Conversely, revenue from Vietnam has increased tenfold from \$0.9 million in FY2007 to \$10.5 million in FY2008 due to orders received from new customers in Vietnam.

Our gross profit rose by \$8.9 million or 49.7% from \$17.8 million in FY2007 to \$26.7 million in FY2008. Gross profit margin increased by 0.4% from 24.6% in FY2007 to 25.0% in FY2008.

Our profit before income tax increased by \$2.5 million or 27.5% from \$9.4 million in FY2007 to \$11.9 million in FY2008. Profit before tax margin declined from 12.9% in FY2007 to 11.2% in FY2008 due to increase in operating expenses.

Financial expense increased by 45.4% from \$1.3 million in FY2007 to \$1.9 million as a result of higher bank interest paid to finance purchase of inventories and property.

Distribution costs increased by 13.5% from \$3.5 million in FY2007 to \$4.0 million in FY2008. The increase is due to expenses incurred for marketing efforts such as advertising and overseas travel. Vehicles-related costs such as depreciation, maintenance and running expenditure have also contributed to this increase.

Administrative expenses have increased substantially by 103.4% from \$3.9 million in FY2007 to \$7.8 million in FY2008. Higher depreciation of assets, professional and consultancy fees and profit-sharing paid to executives under their service agreements attributable to the full financial year have resulted in the increase.

#### Balance Sheet

Our cash balance increased by \$0.9 million from \$7.9 million in FY2007 to \$8.8 million in FY2008 through stricter monitoring and collection procedures to improve trade receivables turnover. Our trade receivables turnover has improved by 11.0% from 100 days in FY2007 to 89 days in FY2008.

Trade and other receivables increased by \$2.6 million or 10.7% from \$24.7 million in FY2007 to \$27.3 million in FY2008 due to increase in sales revenue.

Inventories have doubled from \$25.1 million in FY2007 to \$51.3 million in FY2008. The increase in inventories was attributable to expansion of the inventory range as well as higher stock level holding for existing categories of stock to meet customers' new and ongoing orders.

Non-current assets increased by \$7.8 million from \$7.2 million in FY2007 to \$15.0 million in FY2008 from an upward revaluation of property and acquisition of new property and machineries.

Bill payables increased by \$20.0 million from \$20.2 million in FY2007 to \$40.2 million in FY2008 from higher utilization of trade facilities to finance purchase of inventory. Similarly, current trade and other payables increased by \$2.3 million or 35.4% from \$6.5 million in FY2007 to \$8.8 million in FY2008.

Long term borrowings increased by \$2.6 million from \$1.2 million in FY2007 to \$3.8 million in FY2008 to finance purchase of new warehouse at 21A Neythal Road.

Finance leases increased by \$0.3 million from \$0.9 million in FY2007 to \$1.2 million FY2008 to finance purchases of commercial vehicles and machineries.



#### **Cash Flow Statement**

Cash from operating activities has increased substantially by \$6.9 million from \$0.3 million in FY2007 to \$7.2 million in FY2008. The increase was attributed to higher profits generated for the year coupled with improved collection of accounts receivable.

Cash disbursed for investing activities increased by \$2.8 million from \$0.7 million in FY2007 to \$3.5 million in FY2008 due to the acquisition of new property and machineries.

Cash disbursed for financing activities amounted to \$2.8 million for repayment of loans, interest and dividends paid whereas in FY2007, a net amount of \$6.5 million was received from proceeds from issue of shares less repayment of loan and interest paid.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No forecast or prospect statement was previously disclosed.

# 10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months.

The impact of a worsening financial crisis and deepening credit crunch has weakened US consumer sentiment and depressed economic activity worldwide. Singapore is likewise headed for a slowdown in economic growth. In view of this, our Group expects to face challenges in our business and operations in the coming financial year, despite our current order book.

The price of crude oil has plummeted since record high prices in July 2008, dragged down by fears of weakening economic growth and slowing demand as a result of the financial crisis. However, prices are still high as compared to prices a few years back.

After an upsurge in steel prices last year, steel prices have declined in the last quarter. While we may have purchased our inventory at a high level previously, most of the purchased inventories are for orders on hand, thereby minimising losses that we may incur when prices decline. In addition, we have in place existing contracts with numerous companies that have fixed the prices of our products for next year.

The water industry which is a new business segment that our Group has entered into this year has contributed positively to our revenue for FY2008 and will continue to be one of our business focuses in the coming financial year. With Singapore's profile as a global hydro-hub and the government supporting the development of water treatment technologies and solutions, there are viabilities in the water industry where we hope to engage and supply our products both locally and regionally.

Barring unforeseen circumstances, our Group is cautiously optimistic about our performance in 2009.



#### 11. Dividend

#### (a) Current Financial Period Reported On

The Board of Directors has proposed a final dividend which is tax exempt in respect of the financial year ended 30 September 2008 as stated below:

Name of Dividend	Final
Dividend Type	Cash
Dividend Amount per Share	\$0.005

The dividend amount per share is computed based on 176,200,000 ordinary shares in issue and the dividends are not taxable in the hands of shareholders.

#### (b) Corresponding Period of the Immediately Preceding Financial Year

A dividend of \$0.01 per share was declared by the Company for the corresponding period of the immediately preceding financial year.

#### (c) Date payable

To be advised.

#### (d) Books closure date

To be advised.

#### 12. If no dividend has been declared/recommended, a statement to that effect.

See paragraph above.



# PART II – ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

13. Segmented revenue and results for business or geographical segments (of the Group) in the form presented in the issuer's most recently audited annual financial statement, with comparative information for the immediately preceding year.

# By Customer Types

Financial year ended 30 September 2008

	Energy S\$'000	<u>Marine</u> S\$'000	<u>Trading</u> S\$'000	<u>Water</u> S\$'000	<u>Others</u> S\$'000	Consolidated S\$'000
REVENUE	·		·		·	
Total Revenue	50,411	19,612	5,533	24,048	7,162	106,766
Segment Results	13,471	5,578	1,779	3,425	2,423	26,676
Unallocated Corporate Exp Financial Income Financial Expense Other Charges	penses				-	(11,819) 93 (1,914) (1,105)
Profit before income tax Income Tax Expense					-	11,931 (2,221)
Profit for the year					=	9,710
Balance Sheet As at 30 September 2008						
ASSETS Unallocated corporate ass	ets					102,482
LIABILITIES					=	
Unallocated corporate liab	lintes				=	58,676



# By Customer Types

# Financial year ended 30 September 2007

	<u>Energy</u> S\$'000	<u>Marine</u> S\$'000	<u>Trading</u> S\$'000	<u>Water</u> S\$'000	<u>Others</u> S\$'000	<u>Consolidated</u> S\$'000
REVENUE	·	·	·	·		·
Total Revenue	42,631	16,256	7,819	-	5,677	72,383
Segment Results	13,543	1,782	1,337	-	1,158	17,820
Unallocated Corporate Ex Financial Income	penses					(7,356) 10
Financial Expense Other Credits					-	(1,316) 200
Profit before income tax Income Tax Expense					-	9,358 (1,765)
Profit for the year					=	7,593
Balance Sheet As at 30 September 2007						
ASSETS Unallocated corporate ass	sets				=	64,857
LIABILITIES Unallocated corporate liab	bilities				=	31,274



# **By Geographical Segments**

	Sales revenue by geographical market Financial year ended 30 September			
	FY2008	FY2007		
	S\$'000	S\$'000		
Singapore	79,128	52,561		
Thailand	7,250	6,277		
Malaysia	1,906	1,438		
Indonesia	1,988	5,014		
Vietnam	10,526	948		
Others	5,968	6,145		
	106,766	72,383		

Others include customers in other industries such as manufacturing and pharmaceutical sectors.

# 14. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Please refer to paragraph 8.

# 15. A breakdown of sales.

	FY2008	FY2007	Increase/ (Decrease)
	S\$'000	S\$'000	%
(a) Sales reported for first half year	42,387	30,221	40.3
(b) Operating profit/loss after tax before deducting minority interest reported for first half year	4,218	3,390	24.4
(c) Sales reported for second half year	64,379	42,162	52.7
(d) Operating profit/loss after tax before deducting minority interest reported for second half year	5,492	4,203	30.7



16. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous year.

	FY2008 \$'000	FY2007 \$'000
Ordinary	881	1,762

#### 17. Interested Person Transactions.

During the year, there were no interested person transactions entered into by the Group.

By order of the Board

Ong Chin Sum Chief Executive Officer 19 November 2008

Westcomb Capital Pte. Ltd. ("Westcomb") is the issue manager and the sponsor of Cosmosteel Holdings Limited's (the "Company's") initial public offering. This announcement has been prepared and released by the Company. Westcomb has not been involved in the preparation or release of this announcement and has not verified the accuracy, completeness or adequacy of the information contained herein. Accordingly, Westcomb does not accept responsibility for, and disclaims any liability with respect to, the accuracy, completeness or adequacy of the information contained in this announcement or incorporated by reference herein.