

A trusted partner in the Energy and Marine industries

About CosmoSteel: With a strong reputation as a supplier and distributor of piping system components, CosmoSteel's customers are typically companies in the Energy, Marine and other industries in Southeast Asia and other regions. The Group offers an extensive inventory of over 25,000 line items under three main product categories of pipes, fittings and flanges. As an endorsement of its quality assurance system, the Group was awarded ISO 9002:1994 in 2000; ISO 9001:2000 in 2003; and in 2009, ISO9001:2008, ISO14001:2004 and OHSAS 18001:2007, and bizSAFE STAR certification in 2012. The Group was ranked 92nd out of 644 companies in the Governance and Transparency Index 2014 for best practices in corporate transparency and business operations.

KEY BUSINESS STRATEGIES AND OUTLOOK

1-Stop Inventory Specialist

- Extensive and ready stocks for quick turnaround

Dividend Policy

- Annual dividend payout of at least 10% of net profit attributable to Shareholders, subject to conditions

Capitalising on Market Expansion

- Intensify sales and marketing efforts in the Asia Pacific region, specifically China, the Philippines and Vietnam, and beyond
- Strengthen ties with existing and new customers

Concentrating on Core Markets

- Focus on Energy and Marine sectors
- Penetrate upstream energy segment to boost sales volume

Prudent Financial Management Policies

- Stay vigilant and continue cost controls

Equity Data (As at 18 Nov 2014)

Listed on SGX-ST Mainboard	2007
Share price (S\$)	0.37
Market capitalisation (S\$m)	97.7
Issued & Paid-up Shares (m)	264

Substantial Shareholders

(As at 31 Oct 2014)

Ong Chin Sum	21.29%
Ong Tong Hai, Jack	6.31%
Ong Tong Yang, Andy	6.27%

Key Management

Ong Chin Sum – CEO & Executive Director
Ong Tong Hai, Jack – Executive Director
Ong Tong Yang, Andy – Executive Director
Laura Ng Ying Shu – CFO
Tan Bee Kheng – Financial Controller

Loh Ngiap Boon – General Manager

FINANCIAL OVERVIEW (FYE 30 SEPTEMBER)

Profit & Loss (S\$'m)	FY14	FY13
Revenue	157.6	155.7
Profit before tax	6.8	7.3
Net profit	5.5	6.4
Per Share Data (S¢)	FY14	FY13
Earnings per share	2.10	2.41
Dividends per share	0.50	1.00
Net Asset Value per share	40.56	37.64
Profitability Ratios (%)	FY14	FY13
Return on Total Assets	4.11	4.67
Return on Equity	5.37	6.60
Efficiency Ratios (Days)	FY14	FY13
Trade Receivables Turnover	82	64
Trade Payables Turnover	61	47
Inventory Turnover	344	350
Liquidity Ratios (Times)	FY14	FY13
Current Ratio	1.96	2.01
Gearing Ratio	0.97	0.94

