A TRUSTED PARTNER IN THE ENERGY AND MARINE INDUSTRIES

Backed by over 30 years of track record as a supplier and distributor of piping system components, CosmoSteel's customers are typically companies in the Energy, Marine and Other industries in Southeast Asia and other regions.



With over 293,000 sq ft (site area) of storage space across three warehouses in Singapore, CosmoSteel has one of the largest and most extensive inventories of steel pipes, fittings, flanges, cables & cable management, and structural products in Singapore, comprising over 25,000 line items across five main product categories.



As an endorsement of its quality assurance system, it was awarded ISO 9001:2015, ISO 14001:2015, ISO 45001:2018, ISO 22301:2012 and bizSAFE STAR certification. In 2021, it was ranked 58th out of 519 companies in the Singapore Governance and Transparency Index for best practices in corporate transparency and business operations.



FINANCIAL OVERVIEW (PERIOD ENDED 31 MAR) Profit & Loss (S\$'m) 1HY2022 1HY2021 FY2021 Revenue 20.1 20.1 39.4 **Profit Before Tax** 2.3 0.9 2.3 **Net Profit** 2.0 0.9 2.4 Per Share Data (S¢) 1HY2022 1HY2021 FY2021 Dividend Per Share 0.25 0.5 **Earnings Per Share** 0.71 0.30 0.81 **NAV Per Share** 28.40 27.67 28.37 **Efficiency Ratios (Days)** 1HY2022 1HY2021 FY2021 Trade Receivables Turnover 86 169 158 Trade Payables Turnover 27 17 23 **Inventory Turnover** 428 497 455 **Liquidity Ratios (Times)** 1HY2022 1HY2021 FY2021 **Current Ratio** 9.33 10.01 9.55 **Gearing Ratio** 0.20 0.25 0.24

EQUITY DATA (@ 31 MAR 2022) Listed on SGX-ST Mainboard 2007 Share price (S\$) \$0.160 Market capitalisation (S\$'m) \$45.87 Issued & Paid-up Shares⁽¹⁾ (m) 286.70 (1) Excluding shares held as treasury shares as at 31 March 2022

(1) Excluding shares held as treasury shares as at 51 March 2022	
SUBSTANTIAL SHAREHOLDERS (@ 31 MAR 2022)	
Hanwa Co., Ltd. ⁽²⁾	28.82%
Ong Tong Hai, Jack	12.26%
Ong Tong Yang, Andy	6.96%
(2) Held through Daiwa Capital Markets Singapore Limited	

KEY MANAGEMENT

Ong Tong Hai, Jack - CEO & Executive Director

Lim Kim Seng – General Manager (Sales)

Chong Siew Kuen, Brenda – General Manager (Sales)

Tan Bee Kheng – Financial Controller

KEY BUSINESS STRATEGIES

Strengthen revenue generation

- Diversify into other geographical markets
- Diversify existing range of product offerings and services

Improve market competitiveness

- Prioritise cost management
- Improve productivity and efficiency

OUTLOOK

 The Group expects its ability to generate revenue from existing products and services for the rest of FY2022 to continue to be adversely impacted by the COVID-19 pandemic and the ongoing Russian-Ukraine conflict.





